



SMACNA Metropolitan Detroit Chapter RESOURCE BULLETIN

If you have not done federal project work before, you may be considering taking advantage of federal construction projects that are a product of stimulus funding...

MAY 2009

→ American Recovery and Reinvestment Act (ARRA)

- Massive levels of spending for infrastructure investment in energy efficiency retrofit projects across nearly all federal building categories.
- The ARRA includes Davis-Bacon coverage and in a separate action the requirement for serious Project Labor Agreement consideration for every federal project with a total cost to Federal Government is \$25 million or more. [Follow links below for details](#)

→ More Federal Spending - 2009 Omnibus Spending Package

- Omnibus Bill features \$122 billion in funds for construction programs, funding construction with the Department of Transportation, Energy and Interior and Environmental Protection Agency.
- Legislation targets \$746 million for General Services Administration (GSA) infrastructure construction and acquisitions for public building and \$692 million for GSA renovation projects.
- More infrastructure funds, including those for energy efficiency and alternative energy projects are in the fast-tracked Committee process and should be out to states later this year. [Follow links below for details](#)

→ Michigan Recovery & Reinvestment Plan

- A total of \$3.2 billion in federal funding for the Energy Efficiency and Conservation Block Grant program comes out of the federal stimulus bill signed by President Obama in February.
- Michigan plans to heavily invest in energy efficiency and renewable energy technologies to create jobs, save money, and reduce fossil fuels.
- HUD has allocated recovery funds for Assisted Housing energy retrofit investments in energy efficiency, modernization and renovation of housing of HUD-sponsored housing for low-income, elderly and disabled persons. [Follow links below for details](#)

STIMULUS Links...

SMACNA National Stimulus Recovery Updates

→ smacna.org/RecoveryTrak

Michigan Department of Labor - Recovery & Reinvestment Plan

→ Michigan.gov

US Department of Labor - Stimulus Recovery Updates

→ Recovery.gov

US General Services Admin. (GSA Recovery Act Building Projects)

→ GSA.gov

US Department of Housing and Urban Development (HUD)

→ HUD.gov/Recovery

HUD sponsored housing participants

→ HUD.gov/Renting

Central Contractor Registration site CCR.gov →

WHAT YOU HAVE SEEN...

Survey - Labor Negotiations
Survey - Economic Stimulus Work
Survey - Energy Audit and Energy Retrofit
"Hire Michigan First" Update

WHAT YOU WILL SEE...

Michigan Stimulus Update
Bidding Resources
Stimulus Resources
Green/LEED Education
Free Publications
Online Education - Webinars
SMACNA Membership Meeting -
Labor Negotiations Update

SMACNA Detroit working for YOU

→ Michigan Federal Economic Recovery Request List

Get a list of possible projects identified by counties, townships, cities, school districts and state government for federal funds.

A great resource for your future bidding.

**Contact SMACNA Detroit for this list
smacnad@bignet.net**

Michigan Energy Efficiency Improvement Projects Approved

- Lansing, Reserve Forces Support Center and Joint Forces Headquarters, \$1.796 million
- Detroit, Rosa Parks Federal Building, \$411,000

→ Details for Southeast Michigan...

- 29 Southeast Michigan cities, townships and counties will received more than half of this grant money.
- \$8.8 million for Detroit
- \$4.9 million each for Oakland and Wayne counties
- \$151,000 for Commerce Township
- \$145,000 for Lincoln Park
- \$750,000 each for Macomb, Livingston and Washtenaw counties

→ Cities receiving grant funds include...

Dearborn, Dearborn Heights, Farmington Hills, Livonia, Novi, Pontiac, Rochester Hills, Royal Oak, Southfield, St. Clair Shores, Sterling Heights, Taylor, Troy, Warren, Westland, Ypsilanti.

Contractors wanting to contract with the federal government must register at the Central Contractor Registration site. Once registered you may search for federal contracting opportunities and assistance awards.

The American Recovery and Reinvestment Act is making a major investment in energy efficiency, which is the most cost effective route to US energy independence. **The energy efficiency funding for states is an important investment in creating a cleaner economy and creating more jobs for the 21st century that can not be outsourced.**

Most importantly apart from stimulus funded projects, **75% of the nation's building stock is expected to be newly constructed or undergo major renovation in the next 15 to 20 years**, improving performance of existing buildings has become a significant priority. Many governments now offer tax credits, expedited permitting, and other incentives for buildings that perform above code or achieve green certification. **High efficiency HVAC is one of the most important pieces in the design and development of green buildings.**

SMACNA Detroit Survey... Recently SMACNA Detroit surveyed members asking if your company performs energy audits and/or energy retrofit work. Results from the 25% of the membership that responded reflected the following:

- 50% perform energy audits
- 99% perform energy retrofit work

Green / LEED Links...

Free Publication:

HVAC Contractors Guide to Bidding Green Building Projects
 → SMACNAD.ORG SMACNA Metropolitan Detroit Chapter

Additional Resources:

- USGBC.ORG US Green Building Council (USGBC) Leadership in Energy and Environmental Design (LEED) rating
- ASHRAE.ORG ASHRAE ASHRAE Standard 90.1-2004 for energy efficiency building codes
- NIBS.ORG National Institute of Building Sciences Whole Building Design Guide - free guide
- EPA.GOV US Environmental Protection Agency ENERGY STAR rating system
- ENERGY.GOV US Department of Energy Commercial Buildings Energy Consumption Survey

SMACNA Education / Training Links...

Free Publication: Learn more about BIM Successful Building Project Coordination
 → SMACNAD.ORG SMACNA Metropolitan Detroit Chapter

Technical Resources

Future SMACNA Detroit Education Program

The Building Information Modeling (BIM) process allows the contractor to download duct directly to fabrication equipment, requires less onsite duct storage, eliminates waste of material handling and lost pieces which require rework.

Future SMACNA Detroit Education Program Leadership in Energy and Environmental Design (LEED) will introduce contractors to the Green Construction Market and other Green Rating systems, as well as an in-depth review of the LEED rating system, both the credits and the pre-requisites.

Future SMACNA Detroit Education Program

HVAC Duct Construction Standards will educate participants in the use of the 3rd Edition SMACNA HVAC Duct Construction Standard to help determine the proper range of construction options of rectangular duct used in today's commercial market.

Review Future SMACNA Detroit Chapter Education Programs
 → SMACNAD.ORG SMACNA Metropolitan Detroit Chapter

Free PRE-RECORDED Webinars: Learn on your time
Building Information Modeling - Key to Unlocking Your Future
 Matt Cramer, Dee Cramer, Inc.
Weathering the Storm Strategies for Navigating a Turbulent Mkt.
 Scott Winstead, FAILS MGMT. Institute
 → SMACNA.ORG/members/courses SMACNA National

Future LIVE Webinars: \$95 per connection
HVAC Duct Construction Standards
 Wednesday, May 20, 2009
 Eli Howard / Mark Terzigni, SMACNA National

Comparison of New AIA and ConsensusDOCS Standard Forms
 Wednesday, June 17, 2009
 Stephen Yoch, Felhaber, Larson, Fenlon & Vogt
 → SMACNA.ORG SMACNA National

→ As a SMACNA Detroit dues paid member you are a SMACNA National member and you have access to view for **FREE PRE-RECORDED** webinars and participate in future live Webinars (LIVE webinars require a fee of \$95 per connection).

TO OBTAIN YOUR LOG-IN AND PASSWORD FROM SMACNA NATIONAL TO UTILIZE THE **MEMBERS ONLY INFORMATION ON SMACNA.ORG** CALL SMACNA NATIONAL MEMBERSHIP 703-803-2991



SPECIAL RESOLUTION 78 RELIEF

An agreement has been reached between SMACNA Detroit and SMWIA Local 80 which will provide more than \$3 per hour relief on your jobs in many cases.

The new rates provide a crew cost of \$39.96 for a company-wide three-to-one ratio of Residential Light Commercial Journeyman and Building Tradesman.

There are a large number of unemployed sheet metal workers and Local 80 is willing to provide contractors with workers.

TARGET MONIES

Over \$1 million has been approved with a value of \$7.5 million in work on jobs which have historically been performed by non-union competitors and which SMACNA contractors have won through the use of this great program. Take advantage of this program for all jobs you are bidding against non-union contractors.

→ **Get These Request Forms Online**
Special Resolution 78 Request Form
Resolution 78 Request Form
Target Request Form

→ **SMACNAD.ORG**
SMACNA Metropolitan Detroit Chapter
Or call SMACNA Detroit 248-649-5450 to receive by fax/email

Available to All Contractors

100% Apprentice Reimbursement

Contractors are now being 100% reimbursed for their employed apprentice school days. Be sure to submit your invoices every month, keeping in mind the six month cut off for missing slips.

Duplicate missing slips can be obtained from the Apprentice Training School at 586-979-5190.

Safety Modular Reimbursement

Contractors can receive reimbursement from SMACNA Detroit for payments made to employed journeymen for MUST Safety Module Training.

All 18 modules must be completed before a request for payment is submitted by the contractor.

Get MUST Safety Module Reimbursement Request Forms Online

→ **SMACNAD.ORG**

SMACNA Metropolitan Detroit Chapter

IMPORTANT MUST INFORMATION on Back Page

SMACNA NATIONAL 66TH ANNUAL CONVENTION

October 10-14, 2009 Palm Desert

Plan to attend the annual convention to learn how to position your firm for future market opportunities discussed in this bulletin. BIM, LEED, Green Building, and Crisis Management will be among the hard-hitting educational sessions tailored specifically for SMACNA contractors.

Register Online
→ **SMACNA.ORG/events/annualconvention**
Or call SMACNA National at 703-803-2980

Convention Registration Reimbursement

Contractors who are first-timers at a SMACNA National Convention are eligible to receive full reimbursement by SMACNA Detroit for your registration fees. You can not afford to miss another convention.

Contact SMACNA Detroit for details 248-649-5450.

CAM CONSTRUCTION ASSOCIATION OF MICHIGAN

Although 70% of the SMACNA Detroit membership are members of CAM, SMACNA Detroit would like to extend CAM membership and online service opportunities to those remaining who have not experienced the benefits CAM offers its members such as:

- Access to Construction Project News, a valuable resource available daily showing construction bidding reports.
- Access to Electronic Construction Project News and CAM/Online Plan Room which offers construction project information, blueprints and specifications online.
- Listings in the Construction Buyers Guide, a widely used tool within the construction industry.

CAM is offering the following opportunities to SMACNA Detroit members:

- **FREE TRIAL of the Online Project News for one week**, regardless of whether or not you are a current CAM member.
- **Waiving of the \$90 initiation fee** for SMACNA Detroit members who are not current CAM members.
- **FREE SAMPLE of the Construction Pre View** for SMACNA Detroit members (via email).

If you are interested in taking advantage of a CAM membership and/or CAM online services please contact CAM directly stating you are a SMACNA Detroit member. **See the enclosed membership and subscription information.**

→ **Contact Roy Jones, CAM Marketing at 248-972-1112 or rjones@cam-online.com**

LEGISLATIVE ISSUES

HIRE MICHIGAN FIRST...

The Michigan Legislature had been considering a package of bills (House Bill Numbers 4083-4094) to amend several state laws to provide for a "Hire Michigan First" requirement. The bills would also require prevailing wages and other requirements, such as written agreements to hire only individuals legally within the United States. This legislation is now sitting on the Senate Committee of Commerce and Tourism floor for action. SMACNA will keep you updated on the progress of these bills.

EMPLOYEE FREE CHOICE ACT...

SMACNA has a long standing practice of developing positions only to issues directly affecting SMACNA as an organization, its members or their business operations. That narrow focus has served SMACNA well over the years and has helped build SMACNA's credibility with legislators. With this mission in mind, the SMACNA National Legislative Committee has reviewed the EFCA and it was concluded that this is an issue that more directly impacts non-union contractors and non union entitles largely unrelated to the construction industry. Therefore, SMACNA has not taken a position of the EFCA.

DAVIS BACON WAGE RATES...

SMACNA Detroit and Local 80 are working together to update the Davis-Bacon wage rate. The Davis-Bacon and Related Acts require payment of local prevailing wage rates and fringe benefits to employees of contractors and subcontractors performing work on federally financed or assisted construction projects. Federal projects, as a result of stimulus funds will be directly affected by these rates.

CONSTRUCTION TRADES ALLIANCE (CTA)...

Effective June 1, 2008 SMACNA Detroit and MCA formed the Construction Trades Alliance (CTA). The purpose of the CTA is to encourage the use of the Michigan Mechanics Lien Law and the Builders Trust Fund Act to collect money for labor and management. The CTA provides a highly confidential method in providing details to perfecting lien and bond claims that directly effect contractors and the industry.

SCHOOL CONSTRUCTION BONDS...

The tax incentive section of the recently passed ARRA included a special federal school construction tax subsidy capped at \$22 billion over ten years. For 2009 and 2010, the IRS will issue a new category of tax credit bonds for the construction, rehabilitation, or repair of public school facilities. The maximum amount of school construction bonds issued by state and local governments under federal subsidized school bond program is limited to \$22 billion, at a federal cost of \$9.9 billion dollars in bond subsidy costs. SMACNA has long supported the creation of the school bonding program.

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**YOU ARE A RESOURCE TOO!
PLEASE SHARE VALUABLE
INDUSTRY TOOLS AND
VOLUNTEER ON
BOARDS AND COMMITTEES...**

"sometimes motivation is forced upon us"

SMACNA National 2008 Annual Labor Report

The SMACNA Annual Labor Report summarizes chapter responses to the 2008 State of the Industry Survey sent to all chapters. It is important to remember that this is 2008 data that was collected before the current economic downturn. The report is available to SMACNA Members .

For your review

➔ SMACNA.ORG/members/pdf/labor/reports/2008LaborReport.pdf
Or call SMACNA National at 703-803-2980

UPDATING YOUR M.U.S.T. SAFETY EMPLOYEE LIST

Each contractor must designate a primary contact who is responsible for administering the company's M.U.S.T. Safety program. The primary contact is responsible for registering employees within the M.U.S.T. program, completing the online Authorization when sending an employee for drug testing, modifying job site location of employees, adding new employees and deleting laid off employees within the M.U.S.T. program.

If laid off employees are not deleted from your M.U.S.T. employee list, you will be invoiced for employees that may have been laid off at the time he/she takes their M.U.S.T. safety modules. You may be incurring fees that you are not responsible for. Check with your operations manager or payroll administrator to be sure that your company's M.U.S.T. employee list is updated regularly.

➔ MUSTONLINE.ORG MUST (Management & Unions Serving Together)