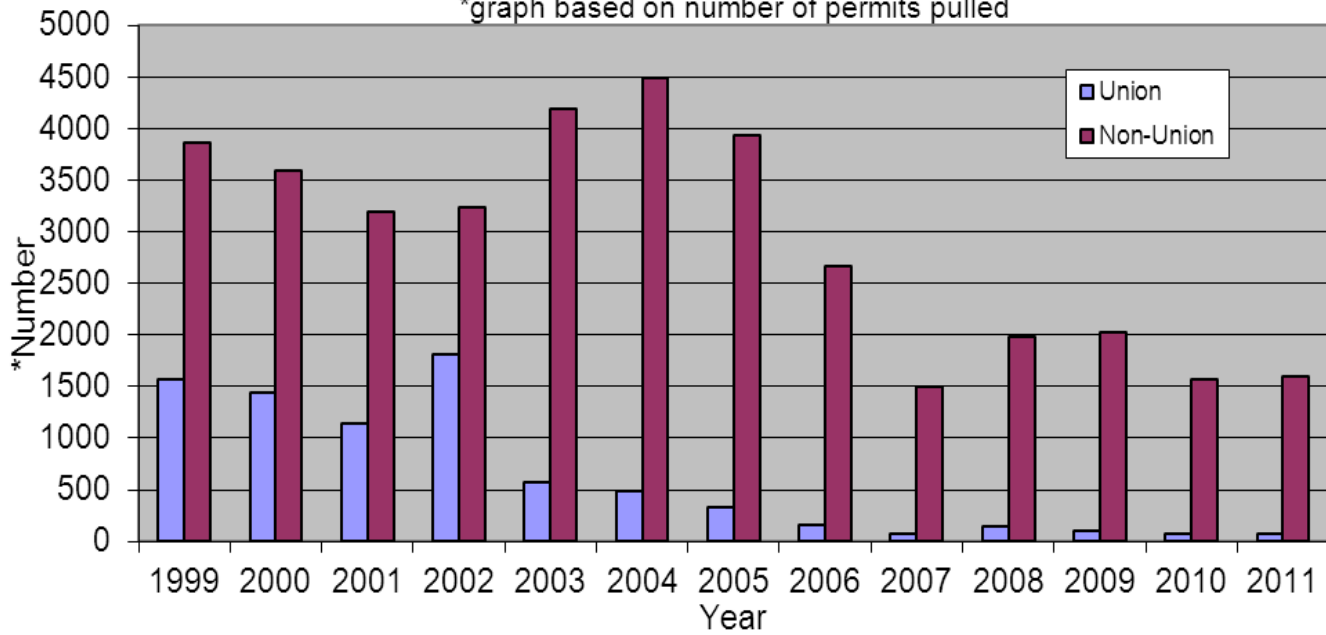


As we have discussed with you in the past, the influx of non-union competition continues to grow within the Local #80 jurisdiction. We wish to remind all contractors to discuss this material with their employees so that both Labor and Management have an understanding of the labor position in the marketplace. **Cumulative nine-month period ending September 30, 2011.**

Total Recap – New Baltimore, Northville, Romulus, Taylor, Troy, Washington Township, Wixom

	<u>Htg</u>	<u>Refr</u>		<u>Htg</u>	<u>%</u>	<u>Refr</u>	<u>%</u>
Residential	1,431	872	Union	16	01%	6	01%
			Non Union	1,415	99%	866	99%
Commercial	244	94	Union	61	25%	14	15%
			Non Union	183	75%	80	85%
Industrial	0	0	Union	0	00%	0	00%
			Non Union	0	00%	0	00%
Total	1,675	966	Union	77	05%	20	02%
			Non Union	1,598	95%	946	98%

SMACNA Metropolitan Detroit Chapter
 Union/Non-Union Survey of Heating Permits
 *graph based on number of permits pulled



SMACNA Metropolitan Detroit Chapter
 Union/Non-Union Survey of Heating Permits
 *graph based on percentage pulled

